



CAPABILITY STATEMENT

Public Relations | Marketing | Digital Marketing | Advertising

Blue Scorpion Reputation Management (BSRM) exists to support in-house teams with strategic communication and content creation services, reputation management and crisis communication. We are focused intensely on quality, and listening is our first order of business. We deliver unique value in that we first understand our clients' interests and needs to build trust while achieving strategic goals.

With a DBE certification in the state of Georgia, BSRM is committed to excellence, holding accounts specific to the video gaming industry, animal and pet care industry and the agriculture and farming industry for our state and federal clients.

What sets BSRM apart from the competition?

- Our training and qualifications reflect prestige, including image and reputation management.
- Increased value through the various software platforms that we use for media outreach, social media marketing and digital marketing measurement.
- Proving value, showing ongoing improvement by demonstrating a quantifiable return on investment.

CORE CAPABILITIES

- Public Relations
- Media Representative
- Social Media
- Influencer Marketing
- Professional Writing
- Media Relations
- Audio Video Production
- Photography
- Graphic Design
- Project Consultation
- · Issues Management
- Reputation Management
- · Crisis Communication

State + National Certifications

DBE Certification,

Metropolitan Atlanta Rapid Transit

Authority





BSRM

P.O. Box 162872, Atlanta, GA 30321 M: (404) 717-2502

E: kimberly@bluerscorpionrm.com

W: bluescorpionrm.com

Make Your Mark ... Today!

Company Information

EIN: 82-1108791 DUNS: 080735704 Cage Code: 803B1

FEDERAL PERFORMANCE

USDA-NRCS



Qualitative and Quantitative research throughout the City of Atlanta and its 10-county metropolitan area through Bibb County (middle Georgia)

COMPLETED MUNICIPAL PARTICIPATION

· City of Atlanta

2020 Small Business Development Program for Watershed Management and Hartsfield-Jackson Atlanta International Airport



NAICS CODES

- 541820 Public Relations
- 541612 Marketing Consulting
- 541910 Marketing Research & Public Opinion
- 541810 Advertising Agencies
- 541430 Graphic Design Services
- 512110 Motion Picture and Video Production
- 541922 Commercial Photography
- 611430 Professional Management and Development Training
- 541611 Administrative Management and General Management Consulting Services

Primary Contact | Capture Management

Kimberly M. Starks, APR